

# A New Kitchen, Inc.

10073 Valley View St. #257 Cypress, CA 90630  
**Phone 714-293-9101**

## **SALES PROCESS**

1. YOUR FIRST VISIT BY OUR DESIGNER
  - A. We take measurements.
    - a. Please clear back wall of counter and fridge top.
    - b. Have model and make of appliances.
  
  - B. Discuss your needs and wants.
    - a. Cabinets
    - b. Countertops
    - c. Flooring
    - d. Plumbing fixtures, Hoods.
    - e. Allow 1-1/2 to 2 hrs. for appointment.
  
2. PROPOSAL and DESIGN PRESENTATION  
(takes 4-7 business days)
  - A. Client is presented with the proposal & design.
  - B. At clients home.
  - C. Meeting takes up to 1 hour.
  - D. We apologize but we can only quote 1 material.
  - E. All owners must be present.
  
3. Sign Contract.
  - A. Remeasure for cabinetry.
  - B. At clients home.
  
4. Cabinets are ordered after payment has cleared, 3 business days later.
  
5. 1-4 business days later, Cabinet manufacturer confirms your order and delivery date.
  
6. 4-7 weeks later cabinets arrive at your home. Need access for big rig to deliver. Driver will place cabinets in kitchen or garage "KraftMaid". Or you un-load cabinets from truck "Eurocraft, CWP, etc.". We have a service to help with this delivery. Need to have someone over 18 home to accept delivery!
  
7. We start installation of cabinetry 1 to 3 days after they arrive.
  
8. Approximately six weeks after demo. Kitchen is complete.

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